#### STATE OF CALIFORNIA DEPARTMENT OF MANAGED HEALTH CARE HEALTH CARE SERVICE PLAN

# QUARTERLY FINANCIAL REPORTING FORM Submitted on 5/14/2004 4:17:18 PM

March 31, 2004

FOR THE QUARTER ENDING:

2.	Name:	GOLDEN WEST HEALTH PLAN, INC.
3.	File Number:(Enter last three digits) 933-0	080
4.	Date Incorporated or Organized:	April 11, 1974
5.	Date Licensed as a HCSP:	November 9, 1978
6.	Date Federally Qualified as a HCSP:	N/A
7.	Date Commenced Operation:	N/A
8.	Mailing Address:	4553 La Tienda Drive - Mail Stop 1B3, Thousand Oaks, California 91362
9.	Address of Main Administrative Office:	5171 Verdugo Way, Camarillo, California 93012
10.	Telephone Number:	(800) 995-4124
11.	HCSP's ID Number:	95-2907752
12.	Principal Location of Books and Records:	4553 La Tienda Drive, Thousand Oaks, California 91362
	Plan Contact Person and Phone Number:	Thomas C. Geiser (805) 557-6110
14.	Financial Reporting Contact Person and Phone Number:	Bret A. Morris, VP - Finance (805) 557-5009
15.	President:*	Joan E. Herman
16.	Secretary:*	Thomas C. Geiser
17.	Chief Financial Officer:*	Kenneth C. Zurek
18.	Other Officers:*	Leonard D. Schaeffer
19.		
20.		
21.		
22.	Directors:*	Leonard D. Schaeffer
23.		David C. Colby
24.		Joan E. Herman
25.		
26.		
27.		
28.		
29.		
30.		
31.		
	and says that they are the officers of the said health care service pl the absolute property of the said health care service plan, free and financial statements, together with related exhibits, schedules and	e plan noted on line 2, being duly sworn, each for himself or herself, deposes an, and that, for the reporting period stated above, all of the herein assets were clear from any liens or claims thereon, except as herein stated, and that these explanations therein contained, annexed or referred to, is a full and true affairs of the said health care service plan as of the reporting period stated
		reported, according to the best of their information, knowledge and belief,
	respectively.	
32.	President	signature required (please type for valid signature)
33.	Secretary	signature required (please type for valid signature)
34.	Chief Financial Officer	Kenneth & Zurekuired (please type for valid signature)
	* Show full name (initials not accepted) and indicate by sign (#) those off	icers and directors who did not occupy the indicated position in the previous statement.
35.	Check if this is a revised filing, and complete question 7 on page 2:	
36.	If all dollar amounts are reported in thousands (000), check here:	L

Check My Work.

# STATE OF CALIFORNIA DEPARTMENT OF MANAGED HEALTH CARE HEALTH CARE SERVICE PLAN

# QUARTERLY FINANCIAL REPORTING FORM

# SUPPLEMENTAL INFORMATION

		1
1.	Are footnote disclosures attached with this filing?	Yes 🔻
2.	Is the attached reporting form filed on a consolidated or combined basis? If "Yes", the plan is required to file consolidating or combining schedules.	No -
3.	Is the plan required to file additional information (i.e. parent/affiliate financial statements, claims reports, etc.) that is required by the Department?	No 🔻
4.	Have the Restricted Assets changed from the previous quarterly filing? If "yes", complete Schedule A-2 (Restricted Assets).	Yes
5.	Are there any significant changes reported on Schedule G, Section III?	No 🕶
6.	If "yes", describe:	
7.	If this is a revised reporting form, what is/are the reason(s) for the revision?	

#### REPORT #1 ---- PART A: ASSETS

	1	2
CURRENT	ASSETS:	Current Period
1.	Cash and Cash Equivalents	4,402,802
2.	Short-Term Investments	0
3.	Premiums Receivable - Net	874,375
4.	Interest Receivable	0
5.	Shared Risk Receivables - Net	0
6.	Other Health Care Receivables - Net	0
7.	Prepaid Expenses	46,442
8.	Secured Affiliate Receivables - Current	0
9.	Unsecured Affiliate Receivables - Current	0
10.	Aggregate Write-Ins for Current Assets	247,647
11.	TOTAL CURRENT ASSETS (Items 1 to 10)	5,571,266
OTHER AC	OPTIC.	
OTHER AS 12.	Restricted Assets	352,092
		332,092
13. 14.	Long-Term Investments	
15.	Intangible Assets and Goodwill - Net	
	Secured Affiliate Receivables - Long-Term	
16.	Unsecured Affiliate Receivables - Past Due	280
17.	Aggregate Write-Ins for Other Assets  TOTAL OTHER ASSETS (Items 12 to 17)	352,372
10.	TOTAL OTILIK ASSETS (ICIIIS 12 to 17)	332,312
PROPERT	AND EQUIPMENT	
19.	Land, Building and Improvements	0
20.	Furniture and Equipment - Net	67,222
21.	Computer Equipment - Net	42,695
22.	Leasehold Improvements -Net	26,164
23.	Construction in Progress	0
24.	Software Development Costs	43,375
25.	Aggregate Write-Ins for Other Equipment	115,228
26.	TOTAL PROPERTY AND EQUIPMENT (Items 19 to 25)	294,684
27.	TOTAL ASSETS	6,218,322
DETAILS (	F WRITE-INS AGGREGATED AT ITEM 10 FOR CURRENT ASSETS	
1001.	Deferred Tax Asset - Short-Term	247,302
1002.	Other Receivables - Net	345
1003.		
1004.		
1098.	Summary of remaining write-ins for Item 10 from overflow page	
1099.	TOTALS (Items 1001 thru 1004 plus 1098)	247,647
DETAILS (	F WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER ASSETS	
1701.	Deferred Tax Asset - Long-Term	280
1701.	Deterror Tax Proof - Long-Term	200
1702.		
1704.	C	
1798.	Summary of remaining write-ins for Item 17 from overflow page	200
1799.	TOTALS (Items 1701 thru 1704 plus 1798)	280
DETAILS (	F WRITE-INS AGGREGATED AT ITEM 25 FOR OTHER EQUIPMENT	
2501.	Capital Leases, Net	28,262
2502.	Other Fixed Assets	86,966
2503.		
2504.		
2598.	Summary of remaining write-ins for Item 25 from overflow page	
2376.		

#### REPORT #1 ---- PART B: LIABILITIES AND NET WORTH

	1	2	3	4
			Current Period	
			Non-	
CURRENT LI	ABILITIES:	Contracting	Contracting	Total
1.	Trade Accounts Payable	731,591	XXX	731,591
2.	Capitation Payable	0	XXX	0
3.	Claims Payable (Reported)	7,649	12,270	19,919
	Incurred But Not Reported Claims	88,225	141,527	229,752
	POS Claims Payable (Reported)	0	0	0
	POS Incurred But Not Reported Claims	0	0	0
7.	Other Medical Liability	0	0	0
8.	Unearned Premiums	3,260,161	XXX	3,260,161
	Loans and Notes Payable	0,200,101	XXX	0,200,101
10.	Amounts Due To Affiliates - Current	767,604	XXX	767,604
11.	Aggregate Write-Ins for Current Liabilities	249,835	0	249,835
	TOTAL CURRENT LIABILITIES (Items 1 to 11)	5,105,065	153,797	5,258,862
OTHER LIAB		3,103,003	155,797	3,236,602
13.	Loans and Notes Payable (Not Subordinated)	0	XXX	0
13.		0	XXX	0
	Loans and Notes Payable (Subordinated)			
15.	Accrued Subordinated Interest Payable	0	XXX	0
16.	Amounts Due To Affiliates - Long Term	0		0
	Aggregate Write-Ins for Other Liabilities	0	XXX	0
	TOTAL OTHER LIABILITIES (Items 13 to 17)	0	XXX	5 250 052
	TOTAL LIABILITIES	5,105,065	153,797	5,258,862
NET WORTH				
	Common Stock	XXX	XXX	107,700
	Preferred Stock	XXX	XXX	0
22.	Paid In Surplus	XXX	XXX	3,962,677
23.	Contributed Capital	XXX	XXX	0
24.	Retained Earnings (Deficit)/Fund Balance	XXX	XXX	-3,110,917
25.	Aggregate Write-Ins for Other Net Worth Items	XXX	XXX	0
26.	TOTAL NET WORTH (Items 20 to 25)	XXX	XXX	959,460
27.	TOTAL LIABILITIES AND NET WORTH	XXX	XXX	6,218,322
DETAILS OF	WRITE-INS AGGREGATED AT ITEM 11 FOR CURRENT LIA	DH FERE		
		1		215.075
1101.	Miscellaneous Current Liabilities	215,075		215,075
1102.	HP Lease	34,760		34,760
1103.				0
1104.				0
1198.	Summary of remaining write-ins for Item 11 from overflow page			0
1199.	TOTALS (Items 1101 thru 1104 plus 1198)	249,835	0	249,835
DETAIL C OF	NUMBER DIG A CODE CAMED AN INCLUMENTAL FOR OTHER A VARIA	T WORDS		
	WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER LIABII	LITIES	NAMA.	0
1701.			XXX	0
1702.			XXX	0
1703.			XXX	0
1704.			XXX	0
	Summary of remaining write-ins for Item 17 from overflow page		XXX	0
1799.	TOTALS (Items 1701 thru 1704 plus 1798)	0	XXX	0
DETAILS OF	WRITE-INS AGGREGATED AT ITEM 25 FOR OTHER NET W	ORTH ITEMS		
2501.		XXX	XXX	
2502.		XXX	XXX	
2503.		XXX	XXX	
2504.		XXX	XXX	
2598.	Summary of remaining write-ins for Item 25 from overflow page	XXX	XXX	
		<u> </u>		^
	TOTALS (Items 2501 thru 2504 plus 2598)	XXX	XXX	0

REPORT #2: REVENUE, EXPENSES AND NET WORTH

		1	2
		Current Period	Year-To-Date
EVENUI		5 270 222	5 279 220
1.	Premiums (Commercial)	5,278,322	5,278,322
2.	Capitation	0	
3.	Co-payments, COB, Subrogation	0	
4.	Title XVIII - Medicare Title XIX - Medicaid	0	
5. 6.	Fee-For-Service	0	
7.	Point-Of-Service (POS)	0	
8.	Interest	<u>V</u>	
9.	Risk Pool Revenue	<u>V</u>	
10.	Aggregate Write-Ins for Other Revenues	158,337	158,33
11.	TOTAL REVENUE (Items 1 to 10)	5,436,659	5,436,659
KPENSE	· ,	3,430,039	3,430,03
	and Hospital		
12.	Inpatient Services - Capitated	0	(
13.	Inpatient Services - Capitated  Inpatient Services - Per Diem	0	
14.	Inpatient Services - Fee-For-Service/Case Rate	0	
15.	Primary Professional Services - Capitated	2,174,415	2,174,41
16.	Primary Professional Services - Non-Capitated	647,160	647,16
17.	Other Medical Professional Services - Capitated	0	0.7,10
18.	Other Medical Professional Services - Non-Capitated	0	
19.	Non-Contracted Emergency Room and Out-of-Area Expense, not including POS	0	
20.	POS Out-Of-Network Expense	0	
21.	Pharmacy Expense - Capitated	0	
22.	Pharmacy Expense - Fee-for-Service	0	
23.	Aggregate Write-Ins for Other Medical and Hospital Expenses	0	
24.	TOTAL MEDICAL AND HOSPITAL (Items 12 to 23)	2,821,575	2,821,57
Adminis	tration		
25.	Compensation	1,072,282	1,072,282
26.	Interest Expense	0	(
27.	Occupancy, Depreciation and Amortization	55,256	55,25
28.	Management Fees	0	
29.	Marketing	512,240	512,24
30.	Affiliate Administration Services	442,036	442,03
31.	Aggregate Write-Ins for Other Administration	573,549	573,54
32.	TOTAL ADMINISTRATION (Items 25 to 31)	2,655,363	2,655,36
33.	TOTAL EXPENSES	5,476,938	5,476,93
34.	INCOME (LOSS)	-40,279	-40,27
35.	Extraordinary Item	0	(
36.	Provision for Taxes	-16,595	-16,59
37.	NET INCOME (LOSS)	-23,684	-23,68
ET WOR			
38.	Net Worth Beginning of Period	983,144	983,14
39.	Audit Adjustments	0	
40.	Increase (Decrease) in Common Stock	0	
41.	Increase (Decrease) in Preferred Stock	0	
42.	Increase (Decrease) in Paid in Surplus	0	
43.	Increase (Decrease) in Contributed Capital	0	
44.	Increase (Decrease) in Retained Earnings:	0	
45.	Net Income (Loss)	-23,684	-23,68
46.	Dividends to Stockholders	0	
47.	Aggregate Write-Ins for Changes in Retained Earnings	0	
48.	Aggregate Write-Ins for Changes in Other Net Worth Items	0	
49.	NET WORTH END OF PERIOD (Items 38 to 48)	959,460	959,46

REPORT #2: REVENUE, EXPENSES AND NET WORTH

	1	2	3
		G P 1	Year-to-Date
DETAIL C	OF WRITE-INS AGGREGATED AT ITEM 10 FOR OTHER REVENUES	Current Period	rear-to-Date
1001.	Net Investment Income	8,995	8,995
		66,646	66,646
1002. 1003.	Management Services Revenue	-162,714	-162,714
	Net Other Income/(Expense)		
1004.	Enrollment Fees	245,410	245,410
1005.			
1006.			
1098.	Summary of remaining write-ins for Item 10 from overflow page	158,337	158,337
1099.	TOTALS (Items 1001 thru 1006 plus 1098)	136,337	130,337
DETAILS 0	OF WRITE-INS AGGREGATED AT ITEM 23 FOR OTHER MEDICAL AND HOSPITAL EX	PENSES	
2302.			
2303.			
2304.			
2305.			
2306.			
	Summary of remaining units inc for Item 22 from quartery page		
2398.	Summary of remaining write-ins for Item 23 from overflow page TOTALS (Items 2301 thru 2306 plus 2398)	0	0
	101AL5 (Reins 2501 tillt 2500 plus 2570)		
	OF WRITE-INS AGGREGATED AT ITEM 31 FOR OTHER ADMINISTRATIVE EXPENSES		
3101.	Outside Services	126,995	126,995
3102.	Communication Expense	118,261	118,261
3103.	Other Administrative Expense	328,293	328,293
3104.			
3105.			
3106.			
3198.	Summary of remaining write-ins for Item 31 from overflow page		
3199.	TOTALS (Items 3101 thru 3106 plus 3198)	573,549	573,549
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 47 FOR CHANGES IN RETAINED EARNINGS		
4701.			
4702.			
4703.			
4704.			
4705.			
4706.			
4798.	Summary of remaining write-ins for Item 47 from overflow page		
4799.	TOTALS (Items 4701 thru 4706 plus 4798)	0	0
	•		
DETAILS 4801.	OF WRITE-INS AGGREGATED AT ITEM 48 FOR CHANGES OF OTHER NET WORTH IT	EMS	
4802.			
4803.			
4804.			
4805.			
4806.			
4898.	Summary of remaining write-ins for Item 48 from overflow page		
4899.	TOTALS (Items 4801 thru 4806 plus 4898)	0	C

#### REPORT #3: STATEMENT OF CASH FLOWS

	1	2	3
		Current Period	Year-to-Date
CASH FI C	OW PROVIDED BY OPERATING ACTIVITIES	Current Feriod	Tear-to-Date
1.	Group/Individual Premiums/Capitation	5,991,694	5,991,694
2.	Fee-For-Service	3,991,094	3,991,094
3.	Title XVIII - Medicare Premiums		
		0	
4.	Title XIX - Medicaid Premiums	07.505	07.505
5.	Investment and Other Revenues	87,585	87,585
6.	Co-Payments, COB and Subrogation	0	2.054.000
7.	Medical and Hospital Expenses	-2,864,082	-2,864,082
8.	Administration Expenses	-1,717,153	-1,717,153
9.	Federal Income Taxes Paid	0	
10.	Interest Paid	0	
11.	NET CASH PROVIDED BY OPERATING ACTIVITIES	1,498,044	1,498,044
CASH FLC	OW PROVIDED BY INVESTING ACTIVITIES		
12.	Proceeds from Restricted Cash and Other Assets	0	С
13.	Proceeds from Investments	0	C
14.	Proceeds for Sales of Property, Plant and Equipment	8,884	8,884
15.	Payments for Restricted Cash and Other Assets	0	C
16.	Payments for Investments	-301,102	-301,102
17.	Payments for Property, Plant and Equipment	-148,682	-148,682
18.	NET CASH PROVIDED BY INVESTING ACTIVITIES	-440,900	-440,900
CASH FLC	OW PROVIDED BY FINANCING ACTIVITIES:		
19.	Proceeds from Paid in Capital or Issuance of Stock	0	C
20.	Loan Proceeds from Non-Affiliates	0	C
21.	Loan Proceeds from Affiliates	0	C
22.	Principal Payments on Loans from Non-Affiliates	0	C
23.	Principal Payments on Loans from Affiliates	0	C
24.	Dividends Paid	0	0
25.	Aggregate Write-Ins for Cash Provided by Financing Activities	-8,112	-8,112
26.	NET CASH PROVIDED BY FINANCING ACTIVITIES	-8,112	-8,112
27.	NET INCREASE (DECREASE) IN CASH (Items 11, 18 & 26)	1,049,032	1,049,032
28.	CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE QUARTER	3,353,770	3,353,770
29.	CASH AND CASH EQUIVALENTS AT THE END OF THE QUARTER	4,402,802	4,402,802
RECONCI	LIATION OF NET INCOME TO NET CASH PROVIDED BY OPERATING ACTIVITIE		
30.	Net Income	-23,684	-23,684
	ents to Reconcile Net Income to Net Cash Provided by Operating Activities	23,001	23,00
31.	Depreciation and Amortization	24,961	24,961
32.	Decrease (Increase) in Receivables	366,863	366,863
		37,205	37,205
33.	Decrease (Increase) in Prepaid Expenses	37,203	37,203
34.	Decrease (Increase) in Agrillate Receivables	667 80A	-667,804
35.	Increase (Decrease) in Accounts Payable	-667,804	
36.	Increase (Decrease) in Claims Payable and Shared Risk Pool	-42,507	-42,507
37.	Increase (Decrease) in Unearned Premium	101,099	101,099
38.	Aggregate Write-Ins for Adjustments to Net Income	1,701,911	1,701,911
39.	TOTAL ADJUSTMENTS (Items 31 through 38)	1,521,728	1,521,728
40.	NET CASH PROVIDED BY OPERATING ACTIVITIES	1,498,044	1,498,044
	(Item 30 adjusted by Item 39 must agree to Item 11)		
DETAILS (	OF WRITE-INS AGGREGATED AT ITEM 25 FOR CASH FLOW PROVIDED BY FINAN	1	
2501.	Payment on Capital Lease Obligations	-8,112	-8,112
2502.			
2503.			
2598.	Summary of remaining write-ins for Item 25 from overflow page		
2599.	TOTALS (Items 2501 thru 2503 plus 2598)	-8,112	-8,112
DETAILS (	OF WRITE-INS AGGREGATED AT ITEM 38 FOR ADJUSTMENTS TO NET INCOME	·	·
3801.	Loss (Gain) on Disposal of Equipment	174,658	174,658
3802.	Increase (Decrease) in Miscellaneous Current Liabilities	146,814	146,814
3803.	Increase (Decrease) in Affiliate Payable	1,380,439	1,380,439
3898.	Summary of remaining write-ins for Item 38 from overflow page	0	( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( (
3899.	TOTALS (Items 3801 thru 3803 plus 3898)	1,701,911	1,701,911

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#### REPORT #4: ENROLLMENT AND UTILIZATION TABLE

#### TOTAL ENROLLMENT

	TOTAL ENROLLMENT										
1	2	3	4	5	6	Total Member A	Ambulatory Encour	nters for Period	10	11	12
					Cumulative						
					Enrollee				Total Patient	Annualized	Average
	Total Enrollees At End of		Terminations During		Months for	7	8	9	Days	Hospital	Length of
Source of Enrollment	Previous Period	Period	Period	Period	Period	Physicians	Non-Physicians	Total	Incurred	Days/1000	Stay
Group (Commercial)	185,049	22,451	36,633	170,867	513,657			0		0	
2. Medicare Risk	0	0	0	0	0			0			
3. Medi-Cal Risk	0	0	0	0	0			0			
4. Individual	45,158	5,671	6,181	44,648	134,173			0		0	
5. Point of Service	0	0	0	0	0			0			
6. Aggregate write-ins for Other	31,154	516	26,190	5,480	16,609	0	0	0	0	0	
7. Total Membership	261,361	28,638	69,004	220,995	664,439	0	0	0	0	0	
DETAILS OF WRITE-INS AGGRE	GATED AT ITEM 6 FOR	OTHER SOURCES O	F ENROLLMENT								
601. Small Group	0	0	0	0	0			0			
602. Healthy Families	0	0	0	0	0			0			
603. AIM	0	0	0	0	0			0			
604. Medicare Cost	0	0	0	0	0			0			
605. ASO	31,154	516	26,190	5,480	16,609	N/A	N/A	N/A	N/A	N/A	N/A
606. PPO	0	0	0	0	0			0			
607.				0				0			
608.				0				0			
609.				0				0			
610.				0				0			
611.				0				0			
612.				0				0			
Summary of remaining write-ins for 698. Item 6 from overflow page				0				0			
Totals (lines 601 through 612 plus 699, 698) (Line 6 above)	31,154	516	26,190	5,480	16,609	0	0	0	0	0	

# **SCHEDULE A-1 (CASH)**

1	2	3
Name of Depository		
(List all accounts even if closed during the period)	Account Number	Balance*
1. Required on an annual basis only.		
2.		
3.		
4.		
5.		
6.		
7.		\
8.		
9. Total Cash on Deposit		0
10. Cash on Hand (Petty Cash)		
11. Total Cash on Hand and on Deposit (Report #1, Part A,	Line 1)	0

# SCHEDULE A-2 RESTRICTED ASSETS

1	2	3
Name of Depository (List all accounts even if closed during period)	Account Number	Balance*
12. Santa Barbara Bank & Trust CD	32-300-000236-6	50,991
13. US Treasury	912828AV2	301,101
14.		
15.		
16.		
17.		
18.		
19. Total Restricted Assets		352,092

<sup>\*</sup> Indicate the Balance Per the HMO's Records

\*\*

SCHEDULE C - PREMIUMS RECEIVABLE (Other than Affiliates)
Individually list all debtors (commercial only) with account balances greater than 5% of gross Premiums Receivable. Group the total of all other premiums receivables and enter the total on the line titled, "Aggregate Accounts Not Individually Listed."

	1 Name of Debtor	2 1-30 Days	3 31-60 Days	4 61-90 Days	5 Over 90 Days	6 Total
1. 2. 3.	Required on an annual basis only.					0
2.						0
						0
4.						0
4. 5. 6.						0 0
7.						0
8.						0
9.						0 0
10.						0
11.						0
12.						0
13.						0
14.						0
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16. 17.						0
18.	<u></u>					0 0
19.						0
20.						0 0 0 0
20. 21.						0
22. 23.						
23.						0
24. 25.						0
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26. 27.						
27.						0 0
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43.						0 0
44.						0 0 0
45.						0
46.						0
47.						
48. 49. 50. 51. 52. 53.						0
49. 50						0
51						0
52.						0
53.						0
54.	Aggregate Accounts Not Individually Listed					0
55.	Total	0	0	0	0	0

# SCHEDULE D HEALTH CARE RECEIVABLES & AMOUNTS DUE FROM PARENT, SUBSIDIARIES, AND AFFILIATES

Individually list all debtors with account balances greater than 10% of gross Receivables. Group the total of all other receivables and enter the total on the line titled, "Aggregate Accounts Not Individually Listed."

	1 Name of Debtor	2 1-30 Days	3 31-60 Days	4 61-90 Days	5 Over 90 Days	6 Total
1.	None			***************************************		0
2.						0
3.						0
4. 5.						0
						0
6.						0
7.						0
8. 9.						0 0
9. 10.	 					0
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32. 33.						0 0
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35.						0
36.						0
37.						0
38.						0
39.	<u> </u>					0
40.						0
41.						0
42.						0
43.						0
44.						0
45.						0
46.						0
47.						0
48.						0
49.						0
50.						0
51.						0
52.						0
53.						0
54.	Aggregate Accounts Not Individually Listed	_	_	_	_	0
55.	Total	0	0	0	0	0

#### SCHEDULE F - ACCOUNTS PAYABLE

Individually list all creditors with account balances greater than 5% of total trade accounts payable. Group the total of all other payables and enter the total on the line titled, "Aggregate Accounts Not Individually Listed - Due." Report accounts payable from the initial date of billing or due date under contract.

1	2	3	4	5	6	7
Name of Debtor	1-30 Days	31-60 Days	61-90 Days	91-120 Days	Over 120 Days	Total
1. Required on an annual basis only.						0
2.						0
3.						0
4.						0
5.						0
6.						0
7.						0
8.						0
9.						0
10.						0
11.						0
12.						0
12. 13.						0
14. 15.						0
15.						0
16. 17.						0
17.						0
18.						0
18. 19.						0
20.						0
21. 22.						0
22.						0
23. Aggregate Accounts Not Individually Listed - Due						0
24. Total	0	0	0	0	0	0

# SCHEDULE G - UNPAID CLAIMS ANALYSIS SECTION I - CLAIMS UNPAID

	1	2	3
Type of Claim	Reported Claims in Process of Adjustment	Estimated Incurred but Unreported	Total - Unpaid Claims (Columns 4+5 of Section II)
1. Inpatient Claims	0	0	0
2. Physician Claims	7,651	88,223	95,874
3. Referral Claims	12,273	141,524	153,797
4. Other Medical	0	0	0
5. TOTAL	19,924	229,747	249,671

#### SECTION II - ANALYSIS OF CLAIMS UNPAID - PREVIOUS YEAR (FILE ANNUAL ONLY)

	Claima Daid Dunin	a tha Eigeal Vaca	Unpaid Claims During the Fiscal			7
	Claims Paid During	the Fiscal Year	Y	'ear		/
1	2	3	4	5	6	Estimated
Type of Claim	On Claims Incurred	On Claims	On Claims	On Claims	Total Claims	Liability of
	Prior to the first	Incurred During	Unpaid Prior to	Incurred During	(Paid and Unpaid)	Unpaid Claims
	day of the Current	the Fiscal Year	the first day of	the Year	for the Previous	Prior to the first
	Fiscal Year		the Previous		Fiscal Year	day of the Prior
			Fiscal Year		(2+4)	Year
6. Inpatient Claims					0	
7. Physician Claims			***************************************		0	
8. Referral Claims					0	***************************************
9. Other Medical					0	
10. TOTAL	0	0	0	0	0	0

#### SECTION III - INVENTORY OF CLAIMS TO BE PROCESSED\*

	1	2	3	4	5	6	7
		Beginning					<b>Ending Balance</b>
		Balance		Deduct -			Number of claims
		Number of Claims	Add - Claims	Claims paid	<b>Deduct</b> - Claims		in inventory at
	Month Ending	in inventory on the	Received during	during the	denied during the	Add/Deduct -	the end of the
11.		1st of each month	the month	month	month	Adjustments	month
12.	January	558	1,048	837	202	-7	560
13.	February	560	1,111	999	271	-22	379
14.	March	379	1,210	1,174	292	-14	109
15.							0
16.							0
17.							0
18.	: : : : : : : : : : : : : : : : : : :						0
19.		***************************************					0
20.							0
21.		***************************************					0
22.							0
23.	F 1						0

<sup>\*</sup> Describe any significant changes reported on Schedule G, Section III in the Supplemental Schedule (Page 2).

#### **SCHEDULE H - AGING OF ALL CLAIMS**

Age all claims on hand at the end of each month. Use the date of receipt to determine the number of days the claims is outstanding. The amount reported in Column 6 should equal the amount Reported on Schedule G, Section III, Column 7.

	1	2	3	4	5	6
1.	Month Ending	1-30 Days	31-60 Days	61-90 Days	Over 90 Days	Total
2.	January	528	29	1	2	560
3.	February	356	16	6	1	379
4.	March	88	20	0	1	109
5.						0
6.	<u> </u>					0
7.	į					0
8.	<del></del>					0
9.	= = = = = = = = = = = = = = = = = = = =					0
10.						0
11.	=======================================					0
12.						0
13.						0

#### SCHEDULE I - ANALYSIS OF TOTAL MEDICAL LIABILITY TO ACTUAL CLAIMS PAID

Using the Plan's Lag Tables, complete the following table. Provide claim information the current quarter and the previous seven quarters. An actuarial certification may be submitted in lieu of this schedule.

	Reported A	ccrual			
	1	2	3	4	5
					Outstanding
					Liability
		Total Medical	Amount	Difference -	(Based on
	Quarter Ending Date	Liability*	Paid-To-Date	Column (2-3)	plan's lag
1.	Turchi Quarter		XXX	0	
2.	Previous Quarter			0	
3.	Previous 2 Quarters			0	
4.	Previous 3 Quarters			0	
5.	Previous 4 Quarters			0	
6.	Previous 5 Quarters			0	
7.	Provious 6 Quarters			0	
8.	Pievious 7 Quations			0	

<sup>\*</sup> Should tie to Report #1, Part B, Columns 1 & 2, Lines 3 through 7.

See attached annual certification.

	1 NOTES TO EINANCIAL STATEMENTS
1.	NOTES TO FINANCIAL STATEMENTS See attached notes to financial statements
2.	
3. 4.	
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	OVERFLOW PAGE FOR WRITE-INS
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#### KNOX-KEENE SUPPLEMENTAL INFORMATION PURSUANT TO SECTIONS 1300.84.06, 1300.84.2 AND 1374.68

	1	2	3	4	5
	Explanation of the method of calculatin N/A	g the provision for incurred and u	nreported claims:		
В.	Accounts and Notes Receivable from of	ficers, directors, owners or affiliat	es, as detailed below:		
	Name of Debtor	Nature of Relationship	Nature of Receivable	<u>Amount</u>	<u>Terms</u>
2.	None				
3. 4.				+	
5.					
6.					
C.	Donated materials or services received as detailed below:	by the reporting entity for the peri	iod of the financial statem	ents,	
	Donor's Name	Affiliation with Reporting Entity	Valuation Method	Amount	
7. 8.	None				
9.					
10.					
11.					
D.	Forgiven debt or obligations, as detailed	d below:	Commonwoof Hory	1	
	Creditor's Name	Affiliation with Reporting Entity	Summary of How Obligation Arose	Amount	
12.	None		-		
13.					
14. 15.					
				<u> </u>	
E.	Calculation of Tangible Net Equity (TN	(E) and Required TNE in accordan	nce with Section 1300.76 o	f the Rules:	
16.	Net Equity			\$ 959,460	
17.	Add: Subordinated Debt			\$ 0	
18.	Less: Receivables from officers, directors, and affiliates			\$ 0	
19.	Intangibles			\$ 0	
20.	Tangible Net Equity (TNE)			\$ 959,460	
21.	Required Tangible Net Equity (See Page 22)			\$ 298,615	
22.	TNE Excess (Deficiency)			\$ 660,845	
F.	Percentage of administrative co	sts to revenue obtained from	n subscribers and en	rollees:	
23.	Revenue from subscribers and en	rollees		\$ 5,590,378	
24.	Administrative Costs			\$ 2,655,363	
25.	Percentage			47	
26.	The amount of health care expe month period immediately prec which were or will be paid to no directly reimbursed to subscrib	eding the date of the report oncontracting providers or		\$ 883,697	
27.	Total costs for health care service preceding six months:	s for the immediately		\$ 6,254,645	
28.	Percentage			14	

			1	
G.	i. If the amount of health care expenses incurred during the six month period immediately preceding the date of the report which were or will be paid to noncontracting providers or directly reimbursed to subscribers and enrollees exceeds 10% of the total costs for health care services for the immediately preceding six months, the following information, determined as of the date of the reports, shall be provided:	,	1	
29.	9. Amount of all claims for noncontracting provider services received for reimbursement but not yet processed:	\$	2,814	
30.	O. Amount of all claims for noncontracting provider services denied for reimbursement during the previous 45 days:	\$	44,770	
31.	1. Amount of all claims for noncontracting provider services approved for reimbursement but not yet paid:	\$	19,919	
32.	2. An estimate of the amount of claims for noncontracting provider services incurred, but not reported:	\$	32,461	
33.	3. Compliance with Section 1377(a) as determined in accordance with such section, as follows:			
34.	4. Cash & cash equivalents maintained	\$	352,092	
35.	Noncontracting provider claims (aggregate of total of items 29 - 32 abo	\$pve)	99,964	
36.	Cash & cash equivalents reported to b maintained (120% x Line 35)	e \$	119,957	
37.	7. Deposit required (100% of Line 36)	\$	119,957	
38.	3. Excess (deficient) reserves (Line 34 -	Line 37) \$	232,135	
	Percentage of premium revenue earned from point-of-service plan contra	cts:		
39.	D. Premium revenue earned from point-of-service plan contracts	\$		
40.	). Total premium revenue earned	\$		
41.	1. Percentage	ĺ	0	
	Percentage of total health care expenditures incurred for enrollees for out-of-network services for point-of-service enrollees:			
42.	2. Health care expenditures for out-of-network services for point-of-services	enrollees \$		
43.	3. Total health care expenditures	\$		
44.	4. Percentage		0	
45.	5. Point-of-Service Enrollment at end of period			
	Total Ambulatory encounters for period for point-of-service enrollees:			
46.	5. Physician	l		
47.	7. Non-Physician	ĺ		
48.	3. Total	ĺ	0	
49.	9. Total Patient Days Incurred for Point-of-Service enrollees			
50.	O. Annualized Hospital Days/1000 for Point-of-Service enrollees			
51. Average Length of Stay for Point of Service enrollees				
52. Compliance with Section 1374.68(a) as follows:				
53.	3. Current Monthly Claims Payable for out-of-network coverage or services provided under Point-of-Service Contracts:	\$		
54.	Current monthly incurred but not reported claims balance for out-of-network coverage or services provided under Point-of-Service contracts			
55.	5. Total	\$	0	
56.	5. Total times 120%	\$	0	
57. Deposit (Greater of Line 56 or minimum of \$200,000) \$				

## REQUIRED TANGIBLE NET EQUITY (TNE) CALCULATION:

TNE required must be equal to the GREATER of "A" "B" or "C" below (See Rule 1300.76)

	Full Service	Specialized			
	Plans	_	Plans		
A.	Minimum TNE Requirement	\$ 1,000,00	Minimum TNE Requirement	\$	50,000
В.	REVENUES:				
1.	2% of the first \$150 million of annualized premium revenues	\$	2% of the first \$7.5 million of annualized premium revenue	\$	150,000
	Plus		Plus		
2.	1% of annualized premium revenues in excess of \$150 million	\$	1% of annualized premium revenue in excess of \$7.5 million	\$	148,615
3.	Total	\$	0 Total	\$	298,615
	HEALTHCARE EXPENDITURES:  8% of the first \$150 million of annualized health care expenditures, except those paid on a capitated or managed hospital basis.	\$	8% of the first \$7.5 million of annualized health care expenditures, except those paid on a capitated or managed hospital basis.	\$_	207,091
5.	Plus  4% of annualized health care expenditures in excess of \$150 million except those paid on a capitated or managed hospital payment basis.  Plus	\$	Plus  4% of annualized health care expenditures in excess of \$7.5 million except those paid on a capitated or managed hospital payment basis.  Plus	\$	0
<ul><li>6.</li><li>7.</li></ul>	4% of the annualized hospital expenditures paid on a managed hospital payment basis.  Total	\$ \$	4% of the annualized hospital expenditures paid on a managed hospital payment basis.   Total	\$_ \$_	207,091
8.	Required "TNE" - Greater of "A" "B" or "C"	\$	Required "TNE" - Greater of "A" "B" or "C"	' \$	298,615

#### KNOX -KEENE SUPPLEMENTAL INFORMATION PURSUANT TO SECTIONS 1374.64

## POINT OF SERVICE TANGIBLE NET EQUITY CALCULATION

Calculation of Tangible Net Equity and required Tangible Net Equity in accordance with Section 1374.64:

		1
1	Net Equity	\$ 959,460
	Add: Subordinated Debt	\$
۷.	Add: Subordinated Debt	<b>\$</b> [
3.	Less: Receivables from officers, directors, and affiliates	\$
4.	Intangibles	\$
5.	Tangible Net Equity (TNE)	\$ 959,460
6.	Required Tangible Net Equity (From Line 10 or 13 below)	\$
7.	TNE Excess (Deficiency)	\$ 959,460
	ADJUSTED MINIMUM TANGIBLE NET EQUITY CALCULA (Complete Section I or II):	TION
I.	Plan is required to have and maintain TNE as required by Rule 1	300.76 (a)(1) or (2):
8.	Minimum TNE as calculated under Rule 1300.76 (a)(1) or (2)	\$
9.	10% of annualized health care expenditures for out-of-network service for point-of-service enrollees	\$
10.	Add lines 8 and 9	\$ 0
	Plan is required to have and maintain TNE as required by Rule 1 $\overline{\text{RT A}}$	300.76 (a)(3):
11.	Minimum TNE as recalculated to exclude annualized healthcare expenditures for out-of-network services for point-of-service enrollees (attach worksheet Page 24)	\$
12.	10% of annualized health care expenditures for out-of-network services for point-of-service enrollees	\$
13.	Add lines 11 and 12	\$ 0
III.	MINIMUM THE REQUIREMENT TO DETERMINE MONTH	LY REPORTING
14.	Line 5 (above)	\$ 959,460
15.	Multiply Line 6 (above) by 130%	\$ 0
16.	Difference (Line 14 - Line 15)  If Line 14 is less than Line 15, then monthly reporting is required.	\$ 959,460

# WORKSHEET FOR ADJUSTED TANGIBLE NET EQUITY CALCULATION

		1 Full Service <u>Plans</u>	2 Specialized <u>Plans</u>
1.	Health care expenditures for period	5	\$
	Less:		
2.	Capitated or managed hospital payment basis expenditures		
3.	Health care expenditures for out-of-network services for point-of-service enrollees		
4.	Result	0	0
5.	Annualized		
6.	Reduce to maximum of \$150 million		
7.	Multiply by 8%	5 0	\$ 0
	Plus		
8.	Annualized health care expenditures except those paid on a capitated or managed hospital payment basis and excluding health care expenditures for out-of-network services for point-of-service enrollees	<b>6</b>	\$
9.	Less \$150 million		
10.	Multiply by 4%	0	\$ 0
	Plus		
11.	Annualized hospital expenditures paid on a managed hospital payment basis and excluding health care expenditures for out-of-network services for point-of-service enrollees	<b>6</b>	\$
12.	Multiply by 4%	5 0	\$ 0
13.	Total	0	\$ 0